

Como Ganar Amigos E Influir Sobre Las Personas

Dale Carnegie

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Dale Carnegie : Como Ganar Amigos E Influir Sobre Las Personas before purchasing it in order to gage whether or not it would be worth my time, and all praised Como Ganar Amigos E Influir Sobre Las Personas:

2 of 2 people found the following review helpful. Exelente, lo volveria a comprar y recomendar a toda persona que conozcoBy Octavio L. QuinteroMe encant este libro por que esta bien escrito con mucha precisin y orden, da exelentes consejos para mejorar el trato con nuestros semejantes contiene ancdotas de varios personajes famosos y como resolvieron sus conflictos al grado de poder ganar una guerra solo por cambiar nuestras palabras y el orden de ellas tratando de decir lo que esta en nuestra mente pero de una manera ordenada respetuosa y sincera. Ya van dos veces que lo leo, el libro lo recomienda ya que con el paso del tiempo y por la falta de uso se olvidan ciertos principios y hbitos que debemos practicar.Despus de la Biblia este es uno de mis libros favoritos.3 of 3 people found the following review helpful. Debes leerlo ... da resultadoBy Luis AlmarazDefinitivamente un libro con muchsimos ejemplos para mejorar nuestra vida como empresarios, inclusive empleados, patrones y de igual forma en nuestro trato diario con personas de todo nivel y en cualquier circunstancia. Las 4 estrellas son por que a pesar de su excelente contenido tiene una pesima traduccin al idioma espaol. Creo que tienes que ser bilinge para entender que es lo que el traductor intenta decir. Por ejemplo entre unos de tantos; astros del cine, refiere a Movie Stars; Positivamente refiere a estar seguro de algo. Ya lo leern ustedes pero si lo volvera a comprar. Y finalmente es un libro escrito hace muchos aos, pero facilmente lo puedes auto ajustar a nuestra poca. La cortesa, la honestidad, y la educacin nunca pasan de moda. A mi me ha dado mucho resultado puesto que ya aplique sus enseanzas.1 of 1 people found the following review helpful. I

loved this book so much when I read it in ...By Gustavo A. VsquezI loved this book so much when I read it in English that I also wanted to read it in Spanish, and also share with my mom who speaks only Spanish. I highly recommend it. It is a timeless classic in any language. It is beautiful in its simple yet beautiful suggestions on "How to Win Friends and Influence People." Thank you kindly for such a great book.

About the AuthorDale Carnegie was an American self-improvement lecturer and author. Born in 1888, Carnegie was the son of a farmer, and worked throughout his childhood helping his parents with various tasks on the farm. He was fortunate, however, in that he was able to obtain an education in his young adulthood at a nearby Teacher's College. Carnegie worked as a salesman and an actor before he took up teaching public speaking courses at a New York YMCA branch, where he was living at the time. Carnegie's public speaking career took off, and through his success he was able to have several of his books published. His first book, *Public Speaking: a Practical Course for Business Men* sold well, but his most impressive achievement was the publication of his book *How to Win Friends and Influence People*, which was an immediate bestseller when it was published in 1936, and has gone on to sell millions of copies in thirty-one languages. Carnegie also worked to open the Dale Carnegie Institute, a learning-ground for those interested in his public speaking and self-improvement techniques, and Dale Carnegie courses are still taught today. Carnegie died of Hodgkin's Disease on November 1, 1955.